



2023/2024

Nonprofit Compensation & Benefits Survey



2023/2024
**NONPROFIT COMPENSATION
& BENEFITS SURVEY**



CONFIDENTIAL SURVEY REPORT

This survey is provided with the understanding that the information will:

- Remain strictly confidential.
- Be restricted to authorized personnel only.
- Not be used in collective bargaining or grievance proceedings.
- Protect completely organizational identity.

For a complete list of surveys available from MRA please visit our website at www.mranet.org. Survey questions can be directed to 800.488.4845, ext. 3508 or Surveys@mranet.org.

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MRA – THE MANAGEMENT ASSOCIATION

SURVEYS & BUSINESS RESEARCH

PARTICIPATION **MATTERS!**

Your participation in MRA surveys provides critical survey input for reliable market data to help your organization stay competitive. Our data is the result of our strong partnerships with members like you. By participating, you receive:

- Free survey results for member participants
- MRA's online survey tools—MRAPay and On-Demand Salary Tool
- HRCI credit for recertification or SHRM Professional Development Credit (PDC) for qualifying surveys

MRA SURVEYS **RELY ON US**

Since 1901, MRA has produced high-quality, trusted surveys that help provide confidence of data-driven decisions within member organizations. Our team of professionals, with expertise in survey design, statistical analysis, compensation, and market research, provide accuracy and insights that help your organization succeed.



POLICIES, BENEFITS, AND TRENDS DATA

Staying current on policies, benefits, and trends can be daunting. We offer a variety of surveys to help you keep current and compliant.



COMPENSATION DATA

We offer compensation data for over 1,000 unique jobs—providing you with accurate data for all areas within your organization.



BUSINESS INSIGHT & INTELLIGENCE

What would you like to ask your customers or employees today? We can help provide answers to your most desired questions about your business.

NONPROFIT COMPENSATION & BENEFITS SURVEY

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job	Overall
200 Accountant I (Entry)	71
205 Accountant II (Experienced)	72
210 Accountant III (Advanced)	73
211 Accounting Clerk – Multi Function (for small companies)	74
41170 Accounting Clerk I (Entry)	75
41110 Accounting Clerk II (Experienced)	-
41111 Accounting Clerk III (Advanced)	76
41112 Administrative Assistant I (Entry)	89
10050 Administrative Assistant II (Experienced)	91
10040 Administrative Assistant III (Advanced)	93
10041 Administrative Manager	86
10042 Annual Giving Officer	134
10080 AODA Counselor	201
80009 Application/Systems Programming Analyst	171
13040 Artistic Director	101
13041 Assistant Property/Site Manager	224
13042 Behavioral Management Aide	202
700 Benefits/Financial Counselor	203
105 Bookkeeper (Small Company)	77
40010 Business Intelligence Analyst	172
41250 Case Manager	200
16020 Caseworker Supervisor/Manager	199
16021 Caseworker/Social Worker BSW	204

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job	Overall
16022 Caseworker/Social Worker CSW (licensed certified social worker)	205
16050 Caseworker/Social Worker MSW	206
20110 Cashier	-
42235 Certified Nurse Assistant (CNA)	-
320 Chief Executive Officer (CEO) – Not-For-Profit	82
80025 Chief Financial Officer (CFO)	64
80041 Chief Government Relations Executive	99
80040 Chief Operating Officer	84
80043 Child Care Center Manager	109
80044 Communications Specialist	189
80042 Community Education Manager	186
80051 Community Integration Specialist	207
80080 Community Organizer	190
80060 Community Relations Director	184
80087 Controller (Multiple Locations)	69
80069 Controller (Single Location)	68
80088 Cook	145
80061 Counselor	208
80085 Crisis Intervention Specialist	209
80070 Database Analyst/Operator	173
80068 Database/Gifts Processing Coordinator	135
80066 Dental Assistant	155
80065 Development Associate/Assistant	136

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job	Overall
80067 Development Director	128
80086 Director of Research/Studies	234
49020 Director of Residential Services	227
49021 Driver	123
48015 Education Director	106
80094 Eligibility Specialist	230
20070 Event Coordinator	191
49023 Event/Program Director	185
49022 Executive Assistant	94
20120 Exhibits Designer	104
710 Exhibits Manager	103
80101 Facilities Manager I (Single Location)	120
80103 Facilities Manager II (Multiple Locations)	121
80106 Finance Director (Not CFO)	66
80107 Fitness Center Instructor	146
80105 Food Service Manager	142
80108 Fundraiser	137
80112 Fundraising/Development Manager	131
80114 General Counsel	100
80110 Grant Accountant	78
80109 Grant Writer	138
80104 Grants Administrator	139
80113 Graphic Artist	192

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job	Overall
24010 Guest Services Manager	143
80115 Guidance Counselor	110
56010 Help Desk I (Entry)	174
80121 Help Desk II (Experienced)	175
24020 Help Desk III (Advanced)	176
80122 Home Health Aide	156
56040 Housing Clerk	210
56041 Housing Property Director	222
80120 Human Resource Assistant	167
80119 Human Resource Director	163
80129 Human Resource Manager (Multiple Locations)	166
80130 Human Resource Manager (Single Location)	165
80136 Instructor, Adult and Continuing Education	111
80131 IT Director	168
80138 IT Specialist – Multi Function (PC and Network)	177
80150 IT/IS Manager (Multiple Locations)	170
80140 IT/IS Manager (Single Location)	169
80137 Janitor/Housekeeper	124
80144 Job Developer/Job Coach	211
80139 Lead Teacher (Licensed)	112
80141 Leasing Consultant	225
80142 LPN	-
80145 Maintenance Helper	125

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job	Overall
80135 Maintenance Manager	122
80143 Maintenance Technician	126
305 Major Gifts Manager	132
42040 Major Gifts Officer	140
42041 Market Research Analyst I (Entry)	-
14030 Market Research Analyst II (Experienced)	193
43009 Market Research Analyst III (Advanced)	194
43020 Marketing Coordinator	195
43021 Marketing Director	182
43072 Marketing Manager	187
43250 Massage Therapist	-
43082 Medical Assistant – Bilingual	157
12101 Medical Services Director	151
12102 Medication Aide	158
12103 Membership Assistant	141
80173 Membership Manager/Director	130
43200 Mental Health Therapist (LPC)	212
43239 Museum Curator	105
12090 Museum Director	102
43240 Network Administrator	178
44008 Nurse Supervisor	154
80181 Office Services Supervisor	88
44009 Patient Care Aide	159

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job	Overall
80182 Payroll Clerk I (Entry)	79
44070 Payroll Clerk II (Experienced)	80
44129 Payroll Clerk III (Advanced)	81
44300 Payroll Supervisor/Administrator	70
80193 Physical Therapist	160
15079 Preschool Director	107
23010 Preschool Teacher	113
44162 Program Assistant	219
44161 Program Director	215
44160 Program Manager	217
80191 Program Staff Coordinator	220
44082 Property Appraiser	-
80199 Property Maintenance Worker	226
80200 Property Management Compliance Specialist	-
80201 Property/Site Manager	223
80210 Psychiatrist	213
80209 Public Relations Representative	196
80217 Receptionist	96
80215 Registered Nurse	161
80202 Rehabilitation Assistant	162
80204 Research Assistant	236
80203 Research/Studies Manager	235
80216 Residential Adult Care Worker	231

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job	Overall
80207 Residential Child and Youth Care Worker	232
80208 Retail – Lead	147
80219 Retail Sales Clerk	148
80214 Retail Store Manager	144
80206 RN Case Manager – Hospice	153
80205 RN Clinical Director	152
80218 Sales & Sponsorship Manager	133
705 School Principal	108
80226 School Social Worker	114
80231 Security Guard	127
80230 Shelter/Housing/Residential Manager	228
80234 Shelter/Housing/Residential Supervisor	229
80235 Social Media Manager	188
80236 Social Services Director	197
80237 Social Services Supervisor/Manager	198
80240 Special Education Teacher	115
80238 Special Services Aide	214
80239 Teacher (Bachelor’s Degree)	116
80245 Teacher (Master’s Degree)	117
80246 Teacher (Not Licensed)	118
80247 Teacher Assistant/Aide	119
80248 Translator/Interpreter	98
80251 Treatment Intake Specialist	233

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LIST OF ALL POSITIONS SURVEYED—LISTED IN ALPHABETICAL ORDER

Job		Overall
80252	Visitor Services Representative	149
80250	Volunteer Coordinator	238
80255	Volunteer Services Manager/Director	237
80256	Web Content Administrator	179
80257	Web Designer	180
80260	Webmaster	181
80261	Wellness Coordinator	150

MRA SURVEY RESEARCH



Feel like you are in the dark?
MRA Surveys have the light to guide you to solutions.



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Minnesota
Illinois

Iowa
Ohio



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