

In-person and Online Training

Wisconsin

JANUARY - MARCH 2023



Growing People To Help Your Organization Thrive

MRA Can Help

LEADERSHIP DEVELOPMENT **BUSINESS & SOFT SKILLS** **HR TRAINING**

Lead your team to high performance.

Principles of Leadership Excellence*

CERTIFICATE SERIES

This series builds upon 18 leadership competencies. Learn how to communicate well with your team and respond when challenges arise. Discover how to make changes and adjustments so you don't lose sight of your goals. This series is beneficial for new or experienced leaders who have not had formal training and team members being groomed for leadership positions.

		WAUKESHA	SHEBOYGAN FALLS	MADISON	ONLINE	ONLINE HALF DAYS
PLX1	<u>Trust and Influence*</u>	1/19 & 2/2 3/7 & 3/21	2/14 & 2/28	3/30 & 4/13	3/28 & 4/11	1/25, 2/1, 2/8, & 2/15
PLX2	<u>Communicating for Results*</u>	2/16 & 3/2 4/4 & 4/18	3/14 & 3/28	4/27 & 5/11	4/25 & 5/9	2/22, 3/1, 3/8, & 3/15
PLX3	<u>Culture, Motivation, and Aligning Goals With Strategies*</u>	3/16 & 3/30 5/2 & 5/16	4/11 & 4/25	5/25 & 6/8	5/23 & 6/6	3/22, 3/29, 4/5, & 4/12
PLX4	<u>Training, Delegating, Coaching, and Managing Performance*</u>	4/13, 4/27, & 5/11 6/6, 6/20, & 7/11	5/9, 5/23, & 6/6	6/22, 7/6, & 7/20	6/20, 7/11, & 7/25	4/19, 4/26, 5/3, 5/10, 5/17, & 5/24
PLX5	<u>Building Collaboration and Managing Conflict*</u>	5/25 & 6/8 7/25 & 8/8	6/20 & 7/11	8/3 & 8/17	8/8 & 8/22	5/31, 6/7, 6/14, & 6/21
PLX6	<u>Leading Change and Putting It All Together*</u>	6/22 8/22	7/25	8/31	8/29	6/28 & 7/12

COURSE DETAILS

It's highly encouraged to attend any leadership series in order. Each one builds on the previous skill set.

For all up-to-date training offerings visit: In-person: www.mranet.org/in-person-training Online: www.mranet.org/learn-online

Please check online for current availability, as programs may change.

REGISTER TODAY!

www.mranet.org 262.696.3319 Registrations@mranet.org

Learn to shine in your leadership position.

Frontline Leadership*

CERTIFICATE SERIES

REGISTER TODAY!

Both new and experienced leaders will benefit from taking the Frontline Leadership Certificate Series. Learn the principles of motivation, interpersonal communication, influencing others, resolving conflict, and more.

	WAUKESHA	RACINE (LIMITED SPOTS AVAILABLE)	SHEBOYGAN FALLS	ONLINE HALF DAYS
FL 1 <u>Motivation and Trust Building*</u>	1/31 3/15	3/7	3/30	2/13 & 2/20
FL 2 <u>Communication Skills*</u>	2/7 3/22	3/14	4/6	2/27 & 3/6
FL 3 <u>Effective Training Techniques*</u>	2/14 3/29	3/21	4/13	3/13 & 3/20
FL 4 <u>Resolving Conflict and Handling Difficult People Problems*</u>	2/21 4/5	3/28	4/20	3/27 & 4/3
FL 5 <u>Frontline Leadership Series Capstone: Tools for Success*</u>	2/28 4/12	4/4	4/27	4/10 & 4/17

COURSE DETAILS

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FL 5: Frontline Leadership Series Capstone: Tools for Success is a capstone course and the completion of FL 1 - 4 is required.

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LEADERSHIP SKILLS

Get the complete supervisory training you need.

Coaching for Development*

Full Day

2/23 Online

Drug and Alcohol Awareness for Supervisors*

1-hour Session

3/29 Online

Emotionally Intelligent Leader*

Half Days

3/16 & 3/23 Online

Surviving as a New Leader: Making the Transition*

Full Day

2/14 Online

Full Day

3/16 Waukesha

Supervision Fundamentals*

> 1/12, 1/19, 1/26, 2/2, 2/9, & 2/16 Online Half Days

> 2/1, 2/8, & 2/15 Waukesha Full Days

> 2/17, 2/24, 3/3, 3/10, 3/17, & 3/24 Online Half Days

> 3/9, 3/16, & 3/23 Madison Full Days

> 1/24, 1/31, & 2/7 Online Full Days

> 3/14, 3/21, & 3/28 Online Full Days

Supervisor and the Law*

> 1/27, 2/3, & 2/10 Online 2-hour Sessions

> 3/23, 3/30, & 4/6 Online 2-hour Sessions

For all up-to-date training offerings visit: In-person: www.mranet.org/in-person-training Online: www.mranet.org/learn-online

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BUSINESS & SOFT SKILLS

Upgrade your skills to rock-star status.

Over half of leaders say soft skills are more important than hard skills. In order to succeed, team members need to learn communication, interpersonal skills, and how to be a team player with a positive attitude.

Business Writing for Impact: How to Write So People Will Read*

Full Day

2/22 Online

Communicating Assertively*

Half Day

2/21 Online

Delivering Exceptional Service

Half Day

3/2 Online

Diplomacy and Tact*

Full Day

3/14 Waukesha

Enhance Your Professionalism

Full Day

2/28 Online

Increasing Your Influence*

Half Day

3/22 Online

Internal Auditing for ISO-Based Systems

Full Days

3/1 & 3/8 Waukesha

Mastering Challenging Conversations to Resolve Conflict*

Half Day

1/24 Online

Presentation Skills*

Full Day

3/9 Waukesha

Time Management: From Overwhelmed to Empowered

Half Day

2/17 Online

Unlock the Power of DiSC®* Invite Your Whole Team!

Half Day

3/10 Online

REGISTER TODAY!

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HUMAN RESOURCES

Make critical HR decisions with confidence, and protect your company from liability.

Essentials of HR*

CERTIFICATE
SERIES

Attend this series, if you are new to HR or want to broaden or refresh your knowledge of HR administration.

EHR 1

HR and Employment Law Essentials*

3 Half Days

1/25, 2/1, & 2/8 Online

1 ½ Days

3/15 & 3/22 Waukesha

EHR 2

HR's Role in Performance Management and Documentation*

Half Day

**2/15 Online
3/22 Waukesha**

EHR 3

Effective Interviewing and Hiring*

Half Day

**2/22 Online
3/29 Waukesha**

EHR 4

Total Rewards: Compensation Basics*

Half Day

**3/1 Online
4/5 Waukesha**

EHR 5

Total Rewards: Benefits Basics*

Half Day

**3/8 Online
4/5 Waukesha**



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HUMAN RESOURCES

Managing HR is a big job with immense responsibilities. You need all the advantages you can get!

HR Business Partner**

CERTIFICATE
SERIES

This certificate series is designed for experienced HR professionals who want to develop toward a strategic HR business partner role or current HR business partners who want to more effectively drive business results.

HRBP 1

HR as Strategic Business Partner**

Full Days

3/14 & 3/21 Online

HRBP 2

HR Metrics: Impacting Business Results**

Full Day

3/28 Online

SERIES INCLUDES SUCCESS COACHING: A one-on-one consultation with a success coach is available for those taking the series.

FMLA Made Simple*

Half Days

3/2 & 3/9 Online

HR Overview for HR Assistants*

Half Days

3/31 & 4/7 Online

Onboarding: Creating a Program That Works*

Half Day

1/31 Online

Organization Development (OD) Certificate**

3 Full Days

3/1, 3/15, & 3/29 Online

Recruiting Essentials*

Half Day

1/24 Online

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HR Certification Preparation

aPHR Certification Preparation

Upskill your talents and prepare for your Associate Professional in Human Resource (aPHR) exam. No HR experience? Need an HR overview? This is ideal for you!

7 Sessions

3/6 to 4/17 Online

1:00 - 2:30 p.m.

PHR/SPHR Certification Preparation

Advance your career by getting your PHR/SPHR Certification! Our certified experts will share effective test-taking strategies, practice sample test questions, and provide a holistic framework for understanding how information can be applied to the exam.

6 Sessions

2/7 to 4/18 Waukesha

5:30 - 7:30 p.m.

2/7 to 4/18 Online

1:00 - 2:30 p.m.

2/14 to 4/25 Online

5:30 - 7:00 p.m.



Employers looking for HR professionals will often include PHR/SPHR Certification as "preferred" or a "strong plus."



31.6% greater pay

Get higher pay than someone without a certification.

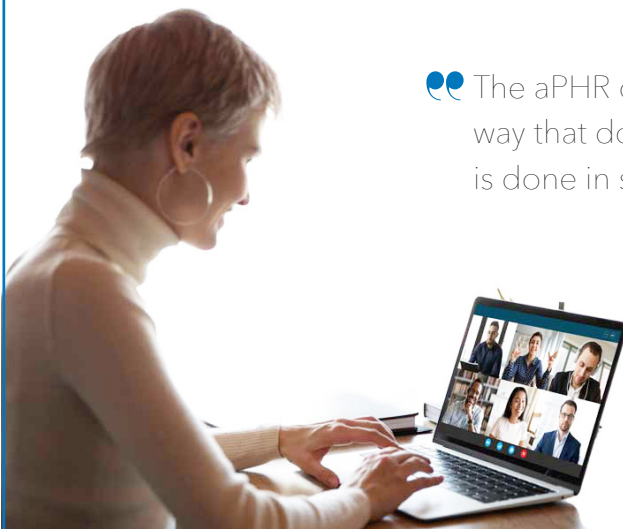


25% greater chance of promotion

HR certification positively influences your chances of being promoted.



Stay competitive in today's market. Earning your credential makes you a recognized expert in the HR field and a valuable asset to your organization.



“The aPHR content is easy to follow and presented in a way that doesn't feel overwhelming. I like that the review is done in small chunks to help digest a little at a time.”

Wisconsin Training Locations

WISCONSIN

MRA Training Center
N19 W24350 Riverwood Drive
Waukesha, WI 53188

Herzing University
5218 East Terrace Drive
Madison, WI 53718

Bemis Corporate Training Center
W2940 Old CTH PP Plant E
Sheboygan Falls, WI 53085

Racine Area Mfrs. & Commerce (RAMAC)
300 5th Street
Racine, WI 53403



* HRCI - HR credit
and SHRM PDCs

** HRCI - Business credit
and SHRM PDCs

FULL DAYS

8:30 a.m. – 4:30 p.m.
\$375 Member
\$485 Nonmember

HALF DAYS

Times vary
\$265 Member
\$345 Nonmember

Half-day class times vary:

*They can run from 8:30 a.m. – 12:00 p.m.,
8:30 a.m. – 12:30 p.m., or 1:00 – 4:30 p.m.*

Prices and times may vary. Pricing for series and multiday courses are available online.

All courses are held in Central time zone. For all up-to-date training offerings visit:

In-person: www.mranet.org/in-person-training Online: www.mranet.org/learn-online

Not sure which training to choose?

Contact MRA's Registrations Team for a recommendation: 262.696.3319 or Registrations@mranet.org.

School Governing Body and Officials

MRA is fortunate to have a very dedicated and talented group of business leaders serving on our Board of Directors. These individuals assist in our ongoing efforts to provide outstanding training programs to our members.

MN School Licensing

MRA – The Management Association is licensed as a private career school with the Minnesota Office of Higher Education pursuant to Minnesota Statutes, sections 136A.821 to 136A.832. Licensure is not an endorsement of the institution. Credits earned at the institution may not transfer to all other institutions. 1450 Energy Park Drive, Suite 350, St. Paul, MN 55108-5227, 651.642.0567, www.ohe.state.mn.us.

Attendance

Requirements for attendance and participation are defined in the specific program materials. Participants receive a certificate of completion when they complete the program.

Cancellation Policy - Important Change!

Please be advised, MRA will begin a late cancellation policy in January 2023. If you must cancel or reschedule an upcoming training event, please notify MRA Registrations **at least 24 business hours before** the scheduled start time of the program. Failure to give 24 hours' notice means **your organization will be charged the full registration fee for the training and will not be eligible for any credit or refunds when rescheduling your new training date**. For more details, please [click here](#). Attendee substitutions are encouraged if the original registrant cannot attend and may be made up to 24 hours before the scheduled class time.

Compliments/Concerns

Participants may contact Cassie Stramowski, Manager, Learning & Development, Operations with any compliments and concerns. Cassie can be reached at 262.696.3656 or Cassandra.Stramowski@mranet.org; or contact Registrations at 800.488.4845 or Registrations@mranet.org.



Follow MRA on social media and stay connected to your career goals. MRA is your go-to source to get up-to-date information and resources for career growth, learning, and development.

MRA - The Management Association

www.mranet.org 800.488.4845 Registrations@mranet.org



MRA Offices

Waukesha, WI

N19 W24350 Riverwood Drive
Waukesha, WI 53188
262.523.9090

NOW OPEN!

Golden Valley, MN

5980 Golden Hills Drive
Golden Valley, MN 55416
763.253.9100

Schaumburg, IL

1933 North Meacham Road
Suite 525
Schaumburg, IL 60173
847.963.9860

Moline, IL

3800 Avenue of the Cities
Suite 100
Moline, IL 61265
309.764.8354



REMEMBER!

**Any MRA program
can be delivered
ONSITE at YOUR
LOCATION!**

MRA can tailor any
program to your
organization and its
unique objectives.

[Learn More! >](#)