



Behavioral Interviewing Questions

RESULTS-ORIENTED:

Drives behavior to emphasize achievement. Self-directed toward accomplishment. Is action-oriented. Likes challenge. Pursues opportunities. Consistently high-achieving.

1. What result have you achieved of which you are most proud?
2. How do you measure results?
3. What does it mean to you to be results-oriented?
4. How do you emphasize the achievement of your organization's goals and core values?
5. How do you direct behavior to emphasize the achievement of the organization's goals and core values?
6. What are several metrics you are measured against? Why are these important? What are the results so far?

