



Behavioral Interviewing Questions

PERFORMANCE MANAGEMENT:

Appropriately uses the concepts of both positive motivation and consequences to improve performance to preferred level.

1. Give an example of a time when you motivated yourself and/or others when faced with a difficult assignment.
2. Give an example of influencing an employee's performance toward improvement.
3. How have you significantly raised the bar for yourself and others?
4. What is your approach to giving difficult feedback to a subordinate?