



Behavioral Interviewing Questions

ORGANIZATIONAL KNOWLEDGE:

Uses organization's formal and informal relationships and power structures. Possesses the ability to operate successfully within the parameters of that culture.

1. In a new position, how might you learn about the organization?
2. How have you used your organizational knowledge in your decision-making? When does it help? When does it hurt?
3. How do you redirect, "This is how we do it here"?
4. In planning your first 90-120 days in a new role, what is your approach?

