



Behavioral Interviewing Questions

MOTIVATING OTHERS:

Recognizes others' internal motivators and establishes appropriate rewards and consequences that will result in desired performance.

1. Describe a situation where you needed to motivate a difficult employee. What was the outcome?
2. Under what circumstances are you best able to motivate others? Why?
3. How do you vary your style, if at all, to motivate under more challenging circumstances versus more positive circumstances?

